



Changing Systems Might Be Your Best Choice

"Choosing the wrong EHR is worse than no EHR at all" - unfortunately, this is true. Being forced to use a system that isn't the right fit for your practice can cost you exponentially: in time, resources, money, frustration - and your staff's willingness to repeat the process down the road.

We often hear of organizations who are either "stuck" in an EMR contract...or sadly willing to make do with something that doesn't work because they're afraid of having to undergo the painful experience again.

The Inconvenient Truths

There are a few universal practice management system truths:

> **It will be an investment:** you can expect an initial up-front cost, training charges, fees for add-on functionality that's handled through a partner (such as e-Prescribing); and you will probably need to pay for some customization. You should also budget in ongoing fees for Support, in proportion to the quality offered: ie, onsite Support will cost much more than phone support, which is in a whole different category from email-only customer service.

> **In addition to the system's price tag, your staff will be pulled away from their daily responsibilities** to train on the new EHR, transition into using it, and migrate data (whether transferring the client records in by hand, or simply fine-tuning if it's been done electronically). The entire practice will be moving to an entirely new system - while continuing to operate and serve patients. It's akin to changing the car's tire while it's flying down the highway!

> **EHRs can be frustrating, especially for mental + behavioral health care**

providers. Our industry is often the last to change; and switching to an electronic program - or switching among them - can be especially hard on clinicians. Even if you can clearly see the practice management value in a system, be prepared for your staff to push back. If they don't, you'll be pleasantly surprised; but if they do, you'll be prepared to support them in their concerns.

[Get the full scoop...](#)



Integrated Into One Screen

We've been told that some of the other mental health EHRs on the market don't link notes to the treatment plan!?

That seems incredibly inefficient - with PIMSY, **we try to keep anything that clinicians need at their fingertips, integrated into the client record and [on one screen whenever possible.](#)**



Clinician Toolbox

We've found that inspirational quotes get the most traction and activity on our social media feeds. While some people couldn't care less, **some clinicians are inspired by positive quotes, especially for their clients.**

Like our [Facebook](#), [Twitter](#) and/or [LinkedIn](#) pages to get inspired!



Health Services Research, Part 1

In case you missed it, we're launching a new series about Health Services Research. HSR is important now because **generating health outcome data for provider agencies and health plans will only increase in importance in the future as funders develop heightened expectations for documentation and reporting of health outcomes.**

Get the details: [Part 1 \(Introduction\)...](#)

To your success!

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