

4 steps to reduce denials (7.28.15) (Trouble viewing this email? [Click here](#))

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Denials represent a huge missed income opportunity - and are sometimes caused by simple mistakes such as missing or incorrect demographics.

"Even the best-performing medical practices experience a denial rate of 5% (1), and only one out of three providers (35%) appeal denied claims (2)."

Reducing denials in your practice always makes good sense - and is one important method to weather the upcoming ICD-10 transition. But how?

Check out the video below about the four key areas where the claims process typically fails - and how to clean claims up to reduce denials and increase reimbursement:



(Sources): (1) Medical Group Management Association, Performance and Practices of Successful Medical Groups, 2013.

(2) Medical Group Management Association, A/R Problems and How to Fix Them, Blog Post,

November 9, 2011.



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July ICD-10 Action Items

1) Reality check: what did testing uncover? Testing will show you what needs to be changed before 10.1.15.

2) Haven't started testing yet!? No worries: CMS just released testing tools & tips. **[Click here](#) for all the details.**



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To your success!



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